



Armen S. Martin, Partner

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Armen S. Martin is a partner in the firm's Corporate Practice Group in Los Angeles. He has an extensive background in venture capital, merger and acquisition transactions, corporate securities, and capital markets. Mr. Martin represents clients in diverse fields including technology, media, financial services, manufacturing, life sciences and telecommunications.

PRACTICE AREA(S)

- Corporate
- Corporate Governance
- Mergers & Acquisitions
- Internet / New Media
- Private Equity
- Securities
- Venture Capital

EDUCATION

- University of California, Los Angeles, School of Law (J.D., 1998)
- Claremont McKenna College (B.A., *magna cum laude*, 1994)

ADMISSIONS

- State Bar of California

AWARDS

- So. CA Super Lawyer Rising Star by *Law & Politics* and *Los Angeles* magazines (2007-11)
- ABA award for Funniest Law School Article
- CA State Senate Fellow

Mr. Martin's mergers and acquisitions experience includes the representation of numerous companies in sell-side transactions, leading to successful liquidity events for his clients. Mr. Martin has also represented a number of acquirors including Warner/Chappell Music, Inc. (a subsidiary of Warner Music Group), Catapult Communications Corporation (CATT), Invitrogen Corporation (IVGN), Qualcomm Incorporated (QCOM), Actel Corporation (ACTL) and Solectron Corporation (acquired by Flextronics).

Mr. Martin's venture capital financing experience includes representation of companies and investors in well over 60 financings, constituting over \$650 million in aggregate proceeds. The investors in these financings have included a diverse set of funds such as Alloy Ventures, Benchmark Capital, Blueprint Ventures, Canaan Partners, Charter Life Sciences, ComVentures, Crescendo Ventures, D.E. Shaw & Co., Draper Fisher Jurvetson, HM Capital Partners, Kleiner Perkins Caufield & Byers, Mayfield Fund, Mission Ventures, Redpoint Ventures, Telesoft Partners and TL Ventures.

These venture capital financings have also involved a number of strategic investors, such as Bertelsmann Media Worldwide, Intel, Lions Gate Entertainment, Lucent Technology, Nokia, Qualcomm, Pramer Television, Sony and Warner Music Group.

Mr. Martin has also represented several public companies in connection with public offerings and securities compliance work including Actel Corporation (ACTL), Anworth Mortgage Asset Corporation (ANH), Catapult Communications Corporation (CATT), Loronix Information Systems, Inc. (acquired by Comverse Technology), Kreido Biofuels, Inc. (KRBF) and Meruelo Maddux Properties, Inc. (MMPI).

Mr. Martin also advises corporate clients and their boards of directors with respect to acquisitions and strategy, corporate governance, corporate finance and various other matters pertinent to their day-to-day legal requirements.



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- Margaret Martin Brock Fellow in Practical Politics
- Philip Roland Prize for Excellence in Public Affairs

PROFESSIONAL ACTIVITIES

Mr. Martin is a member of the Armenian Bar Association, the Los Angeles Venture Association and TechAmerica.

CHARITABLE INVOLVEMENT

Mr. Martin has served on numerous non-profit boards and organizations including the Armenian National Committee of America, the largest Armenian American grassroots organization in America, the Armenian National Committee Political Action Committee and the ANC Professional Network.



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